



The Mauling of Malls

The Mess...The Madness...The Mayhem

Thursday, March 15, 2018

Breakfast 7:45 a.m. – Program 8:15 – 9:30 a.m.

Maggiano's Little Italy, 111 W. Grand, Chicago

Super regional and enclosed malls are failing across the country. Of Chicago's 28 major malls, fewer than 10 are profitable. The B and C malls are also suffering. And NOW this year, we will see the closing of many grocery anchored malls and the disbursement of tenants...and this is just the beginning.

What do we do? How is a city or village impacted when they lose the income from real estate taxes and sales? Are the malls recoverable and how? How does this trend impact the entire real estate industry? We will be discussing these and other topics related to the fate of Chicago's malls.

Facilitator: Keith Lord, President, The Lord Companies, LLC

Speakers: Michele Dodd, Director of Real Estate, Roti Mediterranean Grill
Michele is one of the nation's foremost retail tenant RE directors.
John Melaniphy, President, Melaniphy & Associates Inc.
John is one of the best prognosticators of mall trends.

THIS will not be a typical panel, but instead an open controversial discussion on the future of malls and retail.

Early Registration

REIA Member – \$35

Non-Member – \$55

After 3/12/18

REIA Member – \$45

Non-Member – \$65

Valet Parking Available

Space is limited, so sign up now!

P.O. Box 8033
Wilmette, IL 60091
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reia.org

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Please reserve _____ place(s) at the Thursday, March 15, 2018 Breakfast Meeting. Enclosed is \$_____.

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Cancellations must be made by **Monday, March 12, 2018** or you will be billed. Reservations received after Monday, March 12, 2018 will incur a \$10 surcharge. For further information, contact the REIA Office at (847) 676-0222, info@reia.org or online at www.reia.org.